

PT Astra Agro Lestari Tbk (AALI)

Investor Newsletter



Executive Summary

- PT Astra Agro Lestari Tbk delivered solid financial and operational performance in 6M26, supported by steady revenue growth and improved operational efficiency.
- Revenue increased **▲5.6%** YoY to Rp15.3 trillion, while Net Profit reached Rp1.1 trillion during the period.
- Operational efficiency improved, with higher extraction rates, while stronger domestic demand supported a **▲5.8%** YoY increase in local CPO & derivatives sales.

Financial Highlight

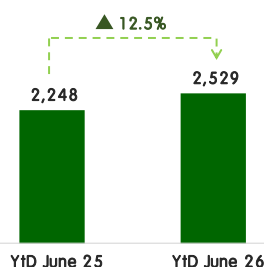
PT Astra Agro Lestari Tbk delivered solid financial performance in 6M26:

- Revenue increased **▲5.6%** YoY to Rp15.3 trillion.
- Net Profit reached Rp1.1 trillion during the period.
- The Company's balance sheet remained healthy, supported by lower liabilities and a stronger equity position.

Description	6M 2026	6M 2025	Growth Year-on-Year
Revenue (IDR Billion)	15,259	14,447	+5.6%
Gross Profit (IDR Billion)	2,529	2,248	+12.5%
Gross Profit Margin	16.6%	15.6%	+1.0%
Net Profit (IDR Billion)	1,099	702	+56.5%
Net Profit Margin	7.2%	4.9%	+2.3%
Assets (IDR Billion)	28,854	30,505	-5.4%
Liabilities (IDR Billion)	4,248	6,956	-38.9%
Equity (IDR Billion)	23,998	22,990	+4.4%
Return On Asset (ROA)	7.6%	4.6%	+3.0%
Return On Equity (ROE)	9.2%	6.1%	+3.1%

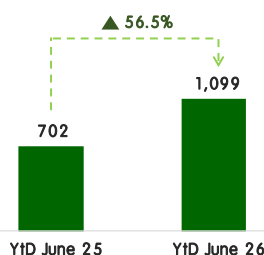
Gross Profit

(in Billion Rupiah)



Net Profit

(in Billion Rupiah)



Quarterly Movement

Description	2025				2026	
	3M	6M	9M	12M	3M	6M
Revenue (IDR Billion)	7,024	14,447	22,119	28,655	7,502	15,259
Gross Profit (IDR Billion)	937	2,248	3,262	4,631	1,163	2,529
Gross Profit Margin	13.3%	15.6%	14.7%	16.2%	15.5%	16.6%
Net Profit (IDR Billion)	277	702	1,070	1,472	373	1,099
Net Profit Margin	3.9%	4.9%	4.8%	5.1%	5.0%	7.2%

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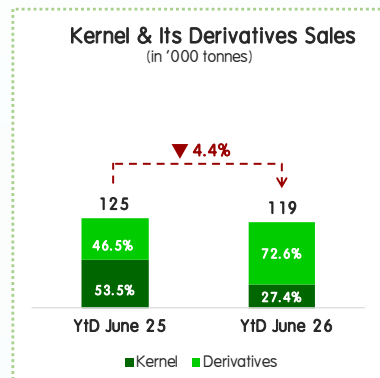
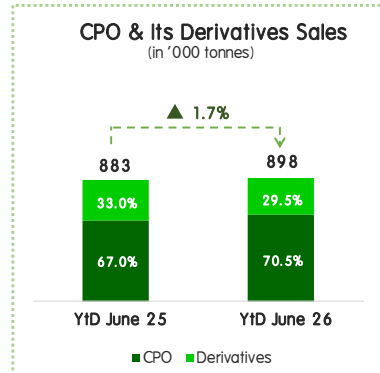
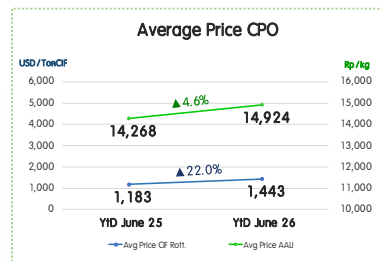
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Operational Highlight

- Operational efficiency improved in 6M26, with Oil Extraction Rate (OER) increasing to 19.5% from 19.1% in the same period last year.
- Kernel Extraction Rate (KER) also improved to 4.2% from 4.0%.
- Stronger domestic demand supported a **▲5.8%** YoY increase in local CPO & derivatives sales.

Description	6M 2026	6M 2025	Growth Year-on-Year
PRODUCTION			
FFB Processed (kTon)	3,014	3,141	-4.0%
CPO Production (kTon)	588	601	-2.1%
Kernel Production (kTon)	125	125	+0.3%
Oil Extraction Rate (OER)	19.5%	19.1%	+0.4%
Kernel Extraction Rate (KER)	4.2%	4.0%	+0.2%
SALES			
Local Sales of CPO & Derivatives (kTon)	630	595	+5.8%
Export Sales of CPO & Derivatives (kTon)	268	288	-6.7%



Quarterly Movement

Description	2025				2026	
	3M	6M	9M	12M	3M	6M
PRODUCTION						
FFB Processed (kTon)	1,434	3,141	4,608	6,231	1,328	3,014
CPO Production (kTon)	270	601	881	1,198	258	588
Kernel Production (kTon)	56	125	184	252	55	125
Oil Extraction Rate (OER)	18.8%	19.1%	19.1%	19.2%	19.5%	19.5%
Kernel Extraction Rate (KER)	3.9%	4.0%	4.0%	4.0%	4.1%	4.2%
SALES						
Local Sales of CPO & Derivatives (kTon)	306	595	906	1,128	315	630
Export Sales of CPO & Derivatives (kTon)	124	288	467	633	142	268

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Corporate Highlight

Astra Agro Strengthens Peatland Governance to Enhance Forest and Land Fire (Karhutla) Preparedness in Riau and Kalimantan



Astra Agro, through its operations in Riau and Kalimantan, reaffirmed its commitment to preventing forest and land fires (Karhutla) by participating in Karhutla Preparedness Roll Calls. The initiative supports stronger cross-sector collaboration as fire risks increase due to the projected dry season and the potential impact of El Nino.

Astra Agro continues to prioritize sustainable peatland management through groundwater monitoring and water management infrastructure while maintaining a zero-burning policy, with no new land clearing since 2015. The company also strengthens Karhutla prevention through trained firefighting teams, hotspot monitoring, and close collaboration with government agencies and local communities.



Science-Based Conservation : Astra Agro Strengthens Synergy with the National Research and Innovation Agency (BRIN)

Astra Agro reaffirmed its commitment to biodiversity conservation through a collaboration with the National Research and Innovation Agency (BRIN), which conducted a field visit to the Company's operational areas in Central Kalimantan on June 4–5, 2026.

The visit recognized Astra Agro's conservation efforts, including the protection of High Conservation Value (HCV) areas, ecosystem rehabilitation, and the monitoring of flora and fauna, as part of the Company's commitment to sustainable business practices.

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Astra Agro Wins Awards for Transparency and Emissions Reduction

Astra Agro received the Green Achievement in Emission Reduction and Diamond Achievement in Emission Transparency awards at the Best Corporate Transparency and Emission Reduction Awards 2026 in Jakarta. The awards were officially received by Astra Agro Director Widayanto and recognize the Company's commitment to reducing emissions through various decarbonization initiatives.

By the end of 2025, Astra Agro had reduced greenhouse gas emissions by 35.69% from its 2019 baseline while increasing the share of renewable energy in its operations to 92.3%.

Astra Agro Receives an Award at the 8th Indonesia CSR Brand Equity Awards 2026

Astra Agro received an award in the Palm Oil category at the 8th Indonesia CSR Brand Equity Awards, organized by The Iconomics Media in Jakarta on May 21, 2026. The award recognizes the Company's commitment to sustainable CSR initiatives through its four pillars—Astra Kreatif, Astra Cerdas, Astra Sehat, and Astra Hijau—which focus on community empowerment, education, health, and environmental conservation.

This recognition reinforces Astra Agro's commitment to delivering impactful social programs while supporting sustainable community development.

