

MONTHLY REPORT - MAY 2023

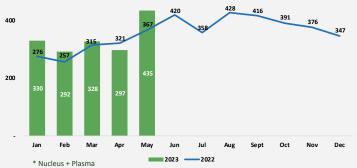
OPERATIONAL PERFORMANCE HIGHLIGHT

Description (000 tons)	5 Months Performance		Change	2022
Description (000 tons)	2023	2022	Change	(Full Year)
Total Harvested FFB	1,681	1,537	9.4%	4,273
(Nucleus and Plasma)				
Harv. FFB by Region				
Sumatra	657	612	7.4%	1,676
Kalimantan	760	645	17.8%	1,884
Sulawesi	264	279	-5.5%	713
FFB Processed	2,620	2,716	-3.6%	6,868
Nucleus and Plasma	1,681	1,537	9.4%	4,273
3rd Parties	939	1,180	-20.4%	2,595
СРО	485	510	-5.0%	1,304
Kernel	102	111	-8.8%	282

PT Astra Agro Lestari Tbk ("the Company") as of May 2023 has produced 1,7 million tons of Fresh Fruit Bunches (FFB), or an increase of 9.4% compared to May 2022. This increase was in line with the 11.4% increase in nucleus FFB production as of May 2023 compared to the same period in 2022.

The Company also produced 485 thousand tons of Crude Palm Oil (CPO) as of May 2023, which decreased by 5.0% compared to May 2022. This was in line with the decrease in Kernel production by 8.8% to 102 thousand tons as of May 2023 compared to May 2022 of 111 thousand tons.

AALI's FFB Production Trend* - 000 Ton



AALI's CPO Production Trend - 000 Tons



FINANCIAL PERFORMANCE HIGHLIGHT

Description - Rp. Billion	3M23	3M22	Change
Net Revenue	4,761	6,581	-27.7%
Cost of Revenue	4,251	5,587	-23.9%
Gross Profit	510	994	-48.7%
Gross Profit Margin	10.7%	15.1%	-4.4%
Profit Attributable to Owners	225	483	-53.5%
of the Company			
Net Income Margin Attributable	4.7%	7.3%	-2.6%
to owners of the Company	,,,	7.370	2.070

The Company recorded a 27.7% decrease in net revenue from Rp 6.6 trillion in March 2022 to Rp 4.8 trillion in March 2023. This was due to a 19.3% decrease in the Company's average CPO price and a 53.1% decrease in the average Kernel price as of March 2023 compared to March 2022. The decrease resulted in a 53.5% decrease in profit attributable to owners of the Company from Rp 483 billion as of March 2022 to Rp 225 billion as of March 2023.