

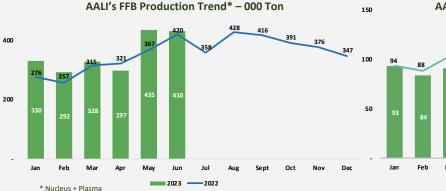
# **MONTHLY REPORT - JUNE 2023**

### **OPERATIONAL PERFORMANCE HIGHLIGHT**

Description (000 tons)	6 Months Performance		Change	2022
Description (000 tons)	2023	2022	Change	(Full Year)
Total Harvested FFB (Nucleus and Plasma)	2,111	1,957	7.9%	4,273
Harv. FFB by Region				
Sumatra	816	766	6.6%	1,676
Kalimantan	960	842	14.0%	1,884
Sulawesi	335	349	-4.0%	713
FFB Processed				6,868
Nucleus and Plasma	2,111	1,957	7.9%	4,273
3rd Parties	1,232	1,430	-13.9%	2,595
СРО	619	638	-3.1%	1,304
Kernel	131	138	-5.1%	282

PT Astra Agro Lestari Tbk ("the Company") as of June 2023 has produced 2,1 million tons of Fresh Fruit Bunches (FFB), or an increase of 7.9% compared to June 2022. This increase was in line with the 9.3% increase in nucleus FFB production as of June 2023 compared to the same period in 2022.

The Company also produced 619 thousand tons of Crude Palm Oil (CPO) as of June 2023, which decreased by 3.1% compared to June 2022. This was in line with the decrease in Kernel production by 5.1% to 131 thousand tons as of June 2023 compared to June 2022 of 138 thousand tons.





#### FINANCIAL PERFORMANCE HIGHLIGHT

Description - Rp. Billion	6M23	6M22	Change
Net Revenue	9,391	10,965	-14.4%
Cost of Revenue	8,363	9,144	-8.5%
Gross Profit	1,027	1,821	-43.6%
Gross Profit Margin	10.9%	16.6%	-5.7%
Profit Attributable to Owners	368	809	-54.6%
of the Company	308 809		-34.0%
Net Income Margin Attributable	3.9%	7.4%	-3.5%
to owners of the Company	3.9%		

The Company recorded a 14.4% decrease in net revenue from Rp 11.0 trillion in June 2022 to Rp 9.4 trillion in June 2023. This was due to a 24.4% decrease in the Company's average CPO price and a 50.9% decrease in the average Kernel price as of June 2023 compared to June 2022. The decrease resulted in a 54.6% decrease in profit attributable to owners of the Company from Rp 809 billion as of June 2022 to Rp 368 billion as of June 2023.



# SUSTAINABILITY ASPIRATION

### **Portfolio**

### **Rehabilitation Program**



In 2023, we are targeting to carry out **rehabilitation** of **184** ha consisting of 159 ha of riparian areas, 2 ha of mangroves, and 23.71 ha of other land rehabilitation with a total of **38,000 trees to be planted spread over 32 subsidiaries.** 

as of Q1 2023, a total of **11,144 tree seedlings were planted equivalent to** an estimated area of **±49.42** ha spread across 15 subsidiaries



## **Sustainable Peatland Management**



Peat management carried out by the Company always aligned with the Minister of Environment and Forestry (KLHK). In addition, the development of Sustainable Peatland Management (SPM), which is the Company's internal peat management tools, is in line with applicable regulations. This includes the process of delineating peat areas to regulate monitoring implementation in Ministry Decree No. 14/2017 concerning Procedures for Inventory of Peat Ecosystems and Ministry Decree No. 15/2017 concerning Procedures for Measuring Groundwater Levels in Peat Ecosystems.

# **Fire Management System**

Astra Agro routinely make preparations to anticipate res in all subsidiaries, starting by **updating re-prone maps, checking facilities and infrastructure, personnel readiness, and personnel training** through firefighting simulations so all personnel are ready when the dry season arrives.



# Masyarakat Peduli Api (MPA)



The company continue to **foster the existing 111 MPA** groups by carrying out collaborative activities including economic development, routine training for preparedness for re prevention and mitigation and maintenance of all equipment so that the equipment is always in **good condition and ready to be used in the event of a fire** 

# **Greenhouse Gas (GHG) Emission Reduction**

GHG emission calculations that have been carried out in the Q1 period are based on the GHG Protocol method of calculating **Scope 1 and Scope 2 emissions.** Scope 1 AAL calculations are emissions from fossil fuels, coals, process emission from Company's operations such as fertilizers, pesticide and herbicide application, agrochemical and POME. Scope 2 AAL calculation represents emissions from electricity purchases.



In Q1, the actual GHG emissions (Scope 1 and Scope 2) that have been released amounted to 221.392 tCO<sub>2</sub>eq with Scope 1 composition of 97% (215.078 tCO<sub>2</sub>) and Scope 2 of 3% (6.313 tCO<sub>2</sub>).



# SUSTAINABILITY ASPIRATION

### **Portfolio**

## **Responsible CPO Sourcing**

### A. Traceability of CPO/PKO Supply Chain

### 1. Traceability to Mill

In Q1 2023, we continue to maintain a **100% traceability commitment** of CPO/PKO sourced from **46 mills (26 internal and 20 external).** 

### 2. Traceability of FFB Sources from CPO/PKO Third Party Supplier

For this period, the traceability of FFB supply sources in CPO/PKO suppliers is still at 86%. Details of FFB supply sources of CPO/PKO suppliers are available in the diagram below, where 47% came from own plantation/affiliate and 45% came from third parties.



Traceability of FFB sources from CPO/PKO suppliers

### B. Aligning Suppliers with AAL's Sustainability Assessment Mechanism

Based on the results of the gap compliance assessment, in Q1 2023, the average SAT fulfilment of CPO/PKO suppliers is at 87% from 20 suppliers which increased by 1% compared to previous period. Progress in fulfilling the gaps is supported by suppliers where one supplier already has a Sustainability Policy that was not available previously, this shows that the supplier's commitment to being in line with the Company's Sustainability Policy is very high.

#### C. Potential Supplier Violations

Based on the findings and verifications carried out in the first quarter of 2023, **no violations were committed** by direct suppliers in our supply chain or by affiliated subsidiaries in our suppliers' parent groups.



# SUSTAINABILITY ASPIRATION

### **Portfolio**

## FFB Sourcing Smallholder Support

### A. Traceability of FFB Supply

In this first quarter of 2023, we were able to maintain the commitment and consistency of 100% traceability of FFB sources with the composition of FFB volume received, consisting of 48% sourced from own plantations, 6% sourced from associated plantations, and 46% sourced from third party/independent suppliers.

### **B. Support Program for FFB Suppliers**

Compared to Q1 2022, there was a decrease in incoming FFB supply production, so the traceable smallholders we work with decreased from ±48,000 to ±42,500 traceable smallholders in Q1 2023. Nonetheless, we continue to support our FFB supply partners and smallholders to improve their productivity and in line with AAL's Sustainability Policy.

The following is a continuation of some of the operational development and assistance programs, especially for independent smallholders that we continue to provide along with their progress throughout Q1 2023:

#### 1. Training and Capacity Building

In this quarter, we held **three online training sessions** with **five topics related to operational aspects**, namely 1) Nutrient Deficiency Symptoms, 2) Oil Palm Nursery, 3) Oil Palm Replanting, 4) Rodent Pest Control and 5) Horned Beetle Pest Control which consist of 197 participants

#### 2. Facilitating Partnership Support Programs

There are a total of **five support programs** that we offer for our networking partners, which consist of financing and procuring oil palm seeds, fertilizers, provision of transport units for FFB evacuation, herbicide facilitation programs, FFB transport units and heavy equipment.