

MONTHLY REPORT - JANUARY 2023

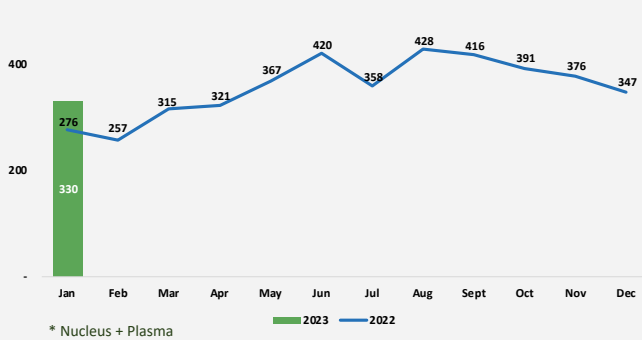
OPERATIONAL PERFORMANCE HIGHLIGHT

Description (000 tons)	1 Month Performance		Change	2022 (Full Year)
	2023	2022		
Total Harvested FFB (Nucleus and Plasma)	330	276	19.5%	4,273
Harv. FFB by Region				
Sumatra	129	116	11.2%	1,676
Kalimantan	157	110	42.8%	1,884
Sulawesi	44	50	-12.4%	713
FFB Processed	500	498	0.3%	6,868
Nucleus and Plasma	330	276	19.5%	4,273
3rd Parties	170	222	-23.5%	2,595
CPO	93	94	-0.5%	1,304
Kernel	19	21	-8.9%	282

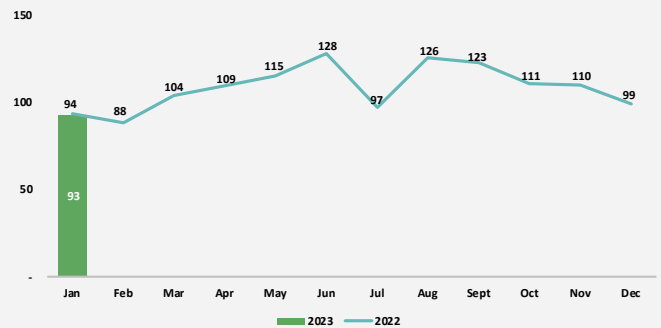
PT Astra Agro Lestari Tbk ("the Company") in January 2023 has produced 330 thousand tons of Fresh Fruit Bunches (FFB), or an increase of 19.5% compared to January 2022. This increase was in line with the 24.6% increase in nucleus FFB production in January 2023.

The Company also produced 93 thousand tons of Crude Palm Oil (CPO) as of January 2023, which decreased by 0.5% compared to January 2022. This was in line with the decrease in Kernel production by 8.9% to 19 thousand tons in January 2023 compared to January 2022 of 21 thousand tons.

AAI's FFB Production Trend* – 000 Ton



AAI's CPO Production Trend – 000 Tons



FINANCIAL PERFORMANCE HIGHLIGHT

Description - Rp. Billion	2022	2021	Change
Net Revenue	21,829	24,322	-10.3%
Cost of Revenue	18,006	19,492	-7.6%
Gross Profit	3,822	4,830	-20.9%
Gross Profit Margin	17.5%	19.9%	-2.3%
Profit Attributable to Owners of the Company	1,727	1,971	-12.4%
Net Income Margin Attributable to owners of the Company	7.9%	8.1%	-0.2%

As of 2022, Astra Agro recorded a 10.3% decrease in net income to Rp 22 trillion. In 2022, the Company already paid export levies and export taxes of Rp 925 billion or decreased by 306% YTD in 2021, which is Rp 228 billion.

Until 2022, the Company also recorded an increase for average selling price CPO to 14,6% compared to the same period the previous year. Net profit attributable to

shareholders in September 2022 was IDR 1.7 trillion, a decrease of 12.4% compared to the previous year.

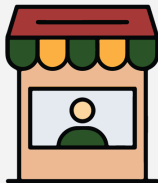
SUSTAINABILITY ASPIRATION

Public Contribution



Empowerment of smallholders group program has embraced \pm **53,700 smallholders** in the supply chain and can drive economic growth in more than **400 villages**.

Through the **Astra Prosperous Village (Desa Sejahtera Astra/DSA)** program designs the roles of local groups or communities and their cadres through a series of type of businesses with coaching support. The DSA program have an impact on **92 company zone one villages** with total of **153 Forest Local Communities** who have various backgrounds.



The Company provide access to advanced training for fostered MSMEs that have consistently profited from MSMEs program can collaborate with Astra International. In total, there were **11 fostered MSMEs** joined the training online from June to August 2022.

The Company also supports various government programs that are packaged in the Posyandu-based **Community Health Activity Center (PK2M)**. Various PK2M activities include mentoring, education, and providing infrastructure assistance to **331 Posyandu** located in zone one villages in the Company's operational area.



The Company has provided assistance in the form of PMT (Supplementary Feeding), vitamins for **3,341 pregnant women, 17,924 infants and toddlers**.

Astra Agro has managed **60 schools** with total **23,558 children** from various levels of education consisting **37 kindergartens, 13 elementary schools, and 10 junior high school** with employs **500 teachers** who are permanent employees.



The Company is also developing a character-based literacy education program through the implementation of the Child Friendly School program targeted **1,934 teachers and 28,790 parents** in **194 assisted schools** from kindergarten to senior high school/equivalent which impacted **28,827 students**.

SUSTAINABILITY ASPIRATION

Public Contribution



The Company distributed Astra Education scholarships to **2,220 community children** attending the assisted School.

There were **13 schools** and **one Wisma Madu Rimbo** dedicated to facilitating the children of the Orang Rimba community with a total of **421 students**.



Seven posyandu units have been established to serve **313 Orang Rimba families**, including **151 babies** and toddlers and **18 mothers**.

The company's sustainability achievements can be seen in the Sustainability Report of 2022 by Astra Agro.