

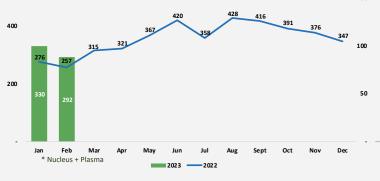
150

OPERATIONAL PERFORMANCE HIGHLIGHT

Description (000 tons)	2 Months Performance		Change	2022
	2023	2022	Change	(Full Year)
Total Harvested FFB	621	533	16.6%	4,273
(Nucleus and Plasma)				
Harv. FFB by Region				
Sumatra	248	220	12.6%	1,676
Kalimantan	285	212	34.8%	1,884
Sulawesi	88	101	-12.7%	713
FFB Processed	953	975	-2.2%	6,868
Nucleus and Plasma	621	533	16.6%	4,273
3rd Parties	332	442	-25.0%	2,595
СРО	177	182	-2.7%	1,304
Kernel	36	40	-10.5%	282

PT Astra Agro Lestari Tbk ("the Company") as of February 2023 has produced 621 thousand tons of Fresh Fruit Bunches (FFB), or an increase of 16.6% compared to February 2022. This increase was in line with the 18.3% increase in nucleus FFB production in February 2023.

The Company also produced 177 thousand tons of Crude Palm Oil (CPO) as of February 2023, which decreased by 2.7% compared to February 2022. This was in line with the decrease in Kernel production by 10.5% to 36 thousand tons in February 2023 compared to February 2022 of 40 thousand tons.



AALI's FFB Production Trend* – 000 Ton

AALI's CPO Production Trend – 000 Tons



FINANCIAL PERFORMANCE HIGHLIGHT

Description - Rp. Billion	2022	2021	Change	/
Net Revenue	21,829	24,322	-10.3%	
Cost of Revenue	18,006	19,492	-7.6%	F
Gross Profit	3,822	4,830	-20.9%	
Gross Profit Margin	17.5%	19.9%	-2.3%	C
Profit Attributable to Owners of the Company	1,727	1,971	-12.4%	l
Net Income Margin Attributable to owners of the Company	7.9%	8.1%	-0.2%	ā

As of 2022, Astra Agro recorded a 10.3% decrease in net income to Rp 22 trillion. In 2022, the Company already paid export levies and export taxes of Rp 925 billion or decreased by 306% YTD in 2021, which is Rp 228 billion. Until 2022, the Company also recorded an increase for average selling price CPO to 14,6% compared to the same period the previous year. Net profit attributable to shareholders in September 2022 was IDR 1.7 trillion, a decrease of 12.4% compared to the previous year.



SUSTAINABILITY ASPIRATION **Portfolio**

Flora & Fauna



The Company continue the monitoring of biodiversity and ecosystem in its concession by continuously inventorying, recording, and documenting the various wildlife species inhabiting it.

The Company maintains over 780 species of flora and 597 species of fauna spread across Sumatra, Kalimantan, and Sulawesi work areas.



Responsible Peatland Management



The Company always carries out peat management in accordance with applicable regulations. When applying Sustainable Peatland Management (SPM), we also refer to the tools we developed in collaboration with experts, namely (1) regulatory requirements, (2) expert input on peat governance, and (3) sustainability assessment parameters adopted following the national and international standards.

Fire Prevention and Mitigation

Achieved the target to verify the readiness of fire prevention and mitigation programs in 28 subsidiaries based on the 5-Year Action Plan milestones for 2022.





The Company has **fostered 111 MPAs** in zone one villages of its subsidiaries and has achieved positive results in minimizing the frequency of fires occurrence on community land.

Greenhouse Gas (GHG) Emission

GHG emission calculations were carried out for the period up to February 2023 based on the GHG Protocol method of calculating Scope 1 and Scope 2 emissions. Astra Agro's Scope 1 calculation includes emissions from fuel combustion, both fossil and renewable energy sources, emissions from company as well as emissions from company operation such as fertilizer, pesticide and herbicide applications, Liquid Waste production, and chemical use. The released Scope 1 emissions values are 139,081 tCO₂eq, while Astra Agro's Scope 2 calculation represent emissions from electrical energy purchases with an emission value of 4,260 tCO₂eq.

Integrated Pest Control

The Company uses Integrated Pest Management (IPM) to control oil palm pests and diseases and the Company continues to strive to reduce the use of chemical pesticides.



SUSTAINABILITY ASPIRATION Portfolio

Environmental Rehabilitation Activities
Planted 7,000 mangrove seedling in 2022
21,506 trees planted in riparian area in 2022
5,108 trees planted in other areas in 2022



Traceability Supplier



Maintaining **100%** Traceability to Mill (TtM) for all our refineries Maintaining **100%** Traceability to Plantation (TtP) for all our mills